**RESUME**

**Roushan Kumar Experience 1 Year**

**Assistance Field Engineer (Tractor & Pesticide)**

**Mobile**: +91-9318388456/ +91-7983931086

[**Email**: rajroushan19@gmail.com](mailto:rajroushan19@gmail.com)

# CAREER OBJECTIVE

My objective is to improve the conservation of our resources using the skills I have learned and practiced over the months at the biggest government agricultural machinery training and testing institute in India and Aiming to utilize my strong prioritization skills and analytical ability to achieve the goals of your company.

# SUMMARY

Graduate from Chaudhary Charan Singh University (CCSU Meerut) holding B-Tech degree in Agriculture Engineering having 1 years of experience as a Field Engineer in Tractor & Pesticide domain. Looking forward to a challenging position where my skills are explored to the maximum, demands consistent learning and exposure to new technologies.

# EDUCATION BACKGRPOUND

Graduated from Chaudhary Charan Singh University (CCSU Meerut) holding B-Tech degree in Agriculture Engineering.

# TECHNICAL SKILLS

* Sound Knowledge of computer skills like C, MYSQL and C++
* Good understanding of farm machinery
* Hands of Experience in Study, dismantling and assembling of 5 HP single cylinder diesel engine.
* Hands on study, dismantling and assembling of four wheels general purpose Agricultural Tractor.
* Good Knowledge and hands on experience of Study, Utilization, Overhauling, Adjustment & Repair of Hydraulic System of Tractors.

# DOMAIN SKILLS

* Sales, Marketing & Business Development
* Developing new clients and negotiating with them for securing profitable business.
* Forecasting sales targets and executing them in a given time frame thus enhancing client.

# Skill Set

|  |  |  |  |
| --- | --- | --- | --- |
| **SKILL** | **SKILL LEVEL** | | |
|  | **Advanced** | **Intermediate** | **Beginner** |
| CRM | ✓ |  |  |
| Creative | ✓ |  |  |
| MS Excel | ✓ |  |  |
| Project Management | ✓ |  |  |
| Data Analysis | ✓ |  |  |
| MS Office | ✓ |  |  |
| English Proficiency | ✓ |  |  |

**Career History**

**Present Employer: Aditya Automobile (Authorized Diller of Mahindra Tractor January 2020)**

# PROJECT: Mahindra Tractor Location: Bihta(Bihar)

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**Designation: Sales Executive**

**Work Experience:**

* Working as **Sales Executive** with **Aditya Automobile (Authorized Diller of Mahindra)**
* Handle Presentations, Product demos and interaction with all key people
* Convince them implicitly, closing the case keeping all the major aspects in front and increased sales growth.

**Previous Employer: Royal Crop Science Ltd, India**

# Location: Palwal, India

**Designation: Filed Engineer**

**Duration: May’2019-Sept’2019**

**ROLE:**

* Mix pesticides, herbicides, and fungicides for application to trees, shrubs, lawns, or botanical crops.
* Fill sprayer tanks with water and chemicals, according to formulas.
* Cover areas to specified depths with pesticides, applying knowledge of weather conditions, droplet sizes, elevation-to-distance ratios, and obstructions.

**Certifications**

* Study, dismantling and assembling of 5 HP single cylinder diesel engine. from (T1) (CFMTTI (Budni MP)
* Study, dismantling and assembling of four wheels general purpose Agricultural Tractor from (T1) (CFMTTI (Budni MP)
* Study, Utilization, Overhauling, Adjustment & Repair of Hydraulic System of Tractors. (T4) (CFMTTI (Budni MP)
* Summer internship from Patna dairy Project (Sudha)
* C and C++ Certification from HCL Technology

# ACADEMIC DETAILS

* B.Tech in Agricultural Engineering from CCS university Meerut with 71% in 2019.
* 12th from BSEB with 65%.
* 10th from CBSE WITH 9.2 CGPA.

# PROJECTS

## Determination of Arsenic in Drinking Ground Water in CCS University Campus

Various sample had taken from entire campus and examined

# ACHIEVEMENTS & AWARDS

Participated and won in quiz competition, games and sports

# HOBBIES

Listening to music All outdoor games

Reading news Paper and Novels.

# PERSONAL STRENGTHS

Hardworking, ﬂexible, patience, Adaptable

# ADDITIONAL DETAIL

DOB: 15/02/1997

Marital Status: Single Nationality: Indian

Known Languages: English, Hindi

Date: 1/05/2020 Place: Ranchi

**ROUSHAN KUMAR**